



CHAMPAIN

FINANCIAL SERVICES

“Tell me and I will forget,
show me and I may not
remember, involve me and I
will understand.”

NATIVE AMERICAN PROVERB



WHO WE ARE

Established in 2003, Champain is firmly positioned as a premier provider of independent financial advice to corporate clients. Operating from offices in the South East and Central regions, we understand the major financial decisions you make will have significant and life-changing consequences. It is therefore essential that you seek professional independent financial advice from people you can trust.

As a client of Champain, you can be confident that you are dealing with individuals who are highly technical and have excelled in their field whilst always retaining the human touch.

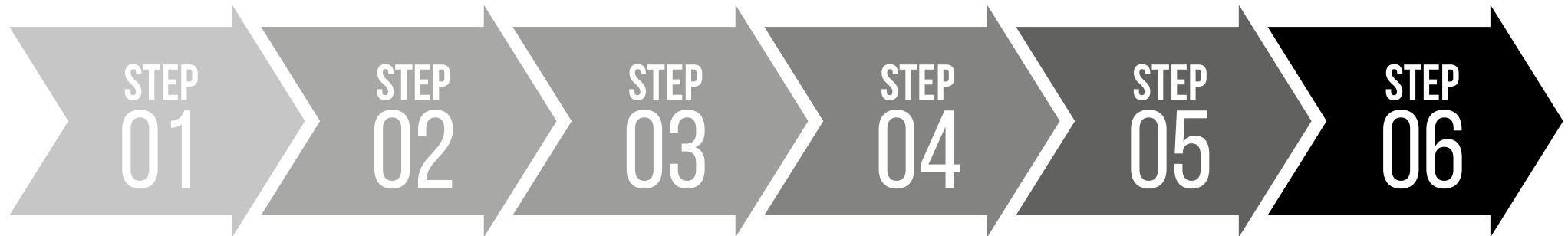
We understand each business will have a variety of requirements, which is why we treat every corporate client as unique and model a solution specifically tailored to achieve their goals. We take great pride in developing tailored solutions for our clients – always communicating in a simple and easily understood way.

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OUR SERVICES



REVIEW

Existing arrangements,
objectives and needs

RESEARCH

Marketplace, cost,
options and timeline

RECOMMENDATION

Product design, basis,
route and technology

IMPLEMENTATION

Set-up, communication
and support

EMPLOYEE ENGAGEMENT

Education, guidance
and advice

EMPLOYER SERVICES

Administration,
governance and advice

You are at the **centre** of everything we do.



EMPLOYEE BENEFITS

To engage with employees means to communicate effectively and regularly so that they fully understand the value of the pension scheme and other employee benefits. The more they are involved in the process, the greater their understanding will be and the more value they will place on the benefits.

Our clients range from companies with five or six staff members to larger organisations employing over 500 staff. In today's competitive employment markets, businesses need not just to comply with legal obligations but to offer staff remuneration and benefits which reward and retain them. At Champain, we often find that with new client businesses, the existing benefits are not well communicated or understood by staff – our role is to change this.

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OUR CLIENTS RANGE FROM COMPANIES WITH FIVE OR SIX STAFF MEMBERS TO LARGER ORGANISATIONS EMPLOYING OVER 500 STAFF.

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FINANCIAL PLANNING

You may want to empower and reward your employees by allowing them the flexibility of being able to choose their own employee packages from a range of options you set. Working with Champain means you take the lead, you set your priorities and you choose a 'package' of support and advice to suit your needs.

From straightforward life cover to complex pension planning, we make the process as pain-free as possible. In today's world of tight budgets and timescales, we will work with you to organise a simple, well-organised and headache-free package of benefits for your employees.

When advising companies and sole traders, there are many aspects of the business that we take into consideration:

- Auto enrolment
- Pension scheme design and implementation
- Employee engagement
- Group risk
- Flexible benefits

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CLARITY FOR YOUR FUTURE

Champain has been built based on honesty, reliability and an excellent service. Many of our clients have personally trusted us since forming in 2003, and throughout this period we've developed many good friendships.

We will work closely and empathetically on your terms and at your pace – not ours. After all, it takes time to develop a trust-based relationship. However, once that bond develops, we find that our clients stay working with us for many years.

To find out more about our service and how we can help you, please contact Champain to arrange an initial meeting – we look forward to hearing from you.

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Bawtry | Selsfield Road | Ardingly | Haywards Heath | West Sussex | RH17 6TJ
01444 229 520 | info@champain.co.uk | www.champain.co.uk